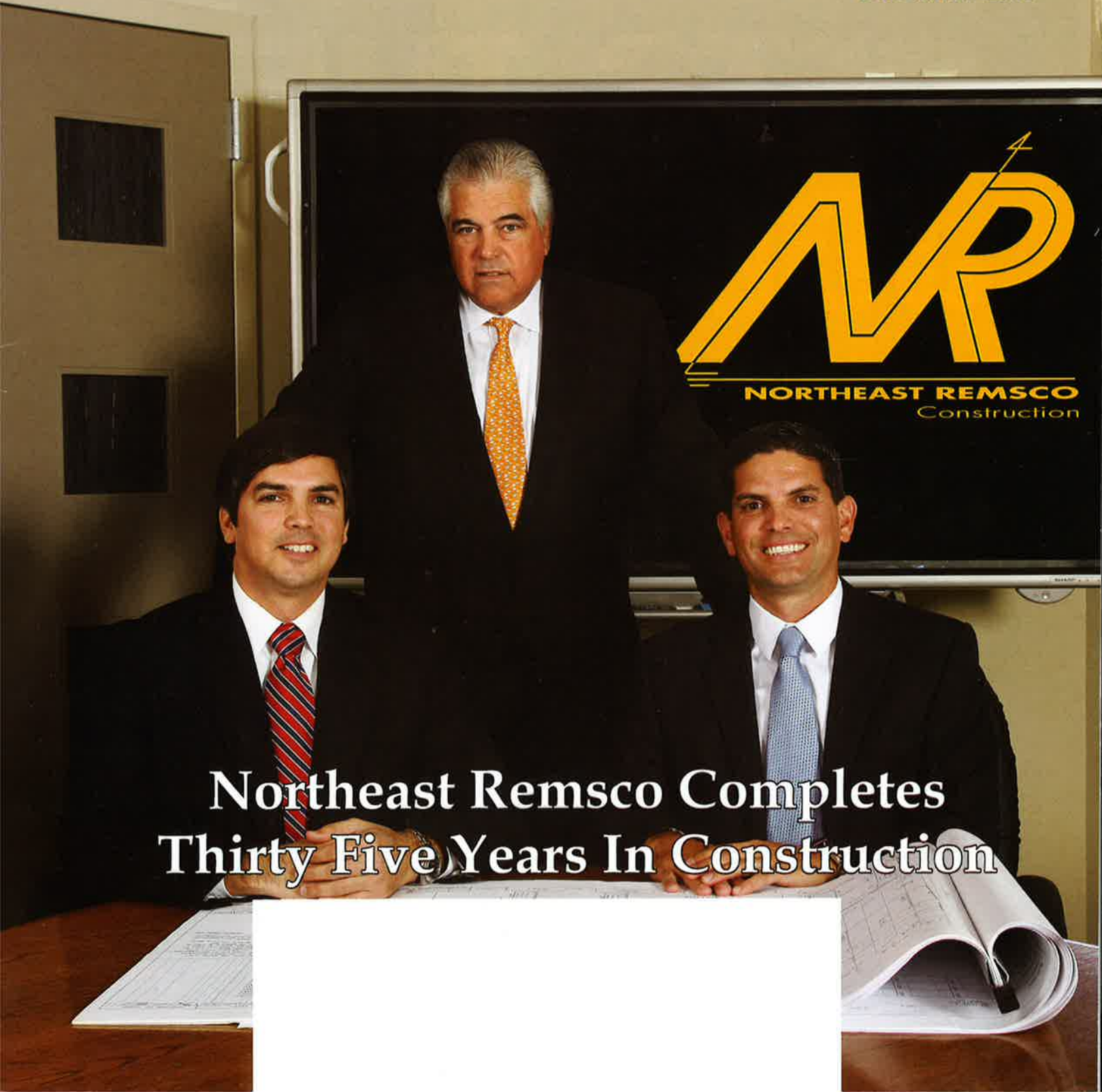


# UTILITY AND TRANSPORTATION CONTRACTOR

December 2013



Northeast Remsco Completes  
Thirty Five Years In Construction

# NORTHEAST REMSCO COMPLETES THIRTY FIVE YEARS IN CONSTRUCTION

## One-Time Pipe Contractor Diversifies Into Multiple Areas

When Juan Gutierrez emigrated from his native Cuba to the United States in 1962 as a political refugee, running his own construction company must have seemed like a far-reaching and unachievable dream. However, Juan utilized the experience and knowledge gained from working in the utility construction industry as a young man to eventually found Northeast Utilities, Inc. in 1978. In those early days, the firm began performing utility pipe projects in Central Jersey. As the company began to grow, it started to venture into other locations of the state of New Jersey for various owners in both the public and private markets. It was not long before the young firm was completing larger and more complex projects which allowed Juan to cultivate and grow his organization.

including New Jersey, Maryland, Virginia and New York. The company is currently performing tunnel work in Rhode Island, Long Island, Washington, DC and South Carolina.

In 2010, Northeast purchased Huxted Tunneling which is located in Florida, allowing the firm to expand its geographic reach. Huxted has also successfully installed over 50,000 feet of pipe via microtunneling and is completing tunnel projects in Florida, Texas, New Hampshire and South Carolina. Collectively, Northeast and Huxted own the largest fleet of microtunneling equipment in the country.



Northeast installs a 36 inch diameter caisson in Charleston, SC.

By the 1990's, Northeast was completing projects in Delaware, Pennsylvania, Connecticut and New York City. The company's first New York City project involved the installation of pipe under Route 440. Northeast determined that the best method to install the pipe would be to use microtunneling due to the existing soil conditions and high water table at the site. The successful use of this technique enabled the company to expand its operations into the microtunneling field. Since that time, Northeast has installed over 50,000 feet of pipe via microtunneling in numerous states



Launching of Huxted MTBM at Sun City Center in Florida.

Another area of diversification is in the water and waste water treatment construction arena. Northeast acquired Remsco Associates in 1995 and has successfully completed projects at the Sayreville Water Treatment Plant, the Swimming River Water Plant, New Brunswick Water Treatment Plant, North Hudson Sewer Authority and the Canal Road Water Treatment Plant. Currently, Northeast Remsco is completing an upgrade for the New Jersey Water Supply Authority at the Manasquan Water Treatment Plant. This project involves installation of two tanks, rehabilitation of sludge lagoons and an equalization basin as well as other upgrades to the facility. Northeast Remsco also continues to construct the



A sludge storage lagoon is completed.



Northeast installs a shore diversion chamber.

contractor's largest wastewater project, the \$130 million Gowanus Pumping Station in Brooklyn, NY.



**An articulated concrete mattress is set in place.**

Approximately ten years ago, the company further increased its services to include marine construction with the purchase of Caldwell Marine. Caldwell continues as one of the top firms in submarine cable installation and heavy marine construction. The company has completed projects in New York, New Jersey, Alaska, the Gulf States, the Caribbean, Vancouver Island, and many additional locations over the years. On a project for the Bayonne Energy Center, Caldwell successfully completed the installation of the three-phase 345kV BEC transmission power cable system across New York Harbor. On another project, the firm installed two 180 foot steel transmission towers supporting new 230kV transmission lines spanning the Mullica River. Caldwell Marine is currently installing 5 miles of 35kV cable in Martha's Vineyard for NSTAR Electric Co.



**An angled cutting shoe is installed on a project.**

In recent years, Northeast Remsco has also become active in the road and bridge construction industry. The South Salem Street Bridge and Rockaway Road Bridge were replaced for the NJDOT in recent years and the firm is constructing its largest bridge contract, the \$55 million Bass River Bridge. The Bass River Bridge is being widened and rehabilitated as part of the Garden State Parkway's widening program. Northeast Remsco was also the low bidder for another Parkway project located between mileposts 93-99. This latter project began in the fall of 2012 and involves roadway widening Utility and Transportation Contractor, DECEMBER 2013

and construction of a new shoulder and bridges. This \$101 million project represents the largest highway project to date.

The company has also been pro-active in its safety efforts with the establishment of a company safety committee in 2012. Under the direction of upper management, the corporate safety director, and representatives from the office and field, the committee meets on a quarterly basis to discuss safety issues and areas of improvement. The committee has successfully implemented important safety initiatives that contribute to the safe construction of all projects.

Throughout the years, the company has been able to attract and retain many talented individuals who have contributed to the firm's success. The company views these employees as its backbone and greatest asset. To accommodate growth and future expansion, Northeast is in the planning stages of constructing a new headquarters on Route 34 in Wall, NJ.



**The firm operates a PTMT power cutting head.**

Following the example set by their father, Roly Acosta and John Gutierrez joined the company working first in the field and now are part of the management team. In 2010, the family-owned companies were reorganized as part of the succession planning and JAG Companies, Inc. was formed to create continuity and stability for the future. Juan serves as the Chairman of the Board, Roly was named President and CEO and John is a Vice President and Equipment Manager. Another of Juan's sons, Brian Gutierrez, recently joined the family's property company and serves as the Property Manager for all holdings.

Juan's firm has been a long-time and active member of the Utility and Transportation Contractors Association of NJ, and he served as President in 1987-1988. He is still of member of the association's Board of Directors.

Northeast Remsco has shown great ability to adapt to new areas of construction and as Juan reminds the boys, "the road to success is always under construction."





## **Preserving our Companies for the Next Generation**



Richard Molke, *Remsco Associates*; Juan A. Gutierrez, *JAG Companies*; James Caldwell, *Caldwell Diving*  
Dwayne Huxted, *Huxted Tunneling* (not pictured)

***“The road to success is always under construction”***

